

CHRISTOPHER STARNES

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Educational Background

California Polytechnic State University, San Luis Obispo, CA

- **Master of Business Administration**
Graduation Date: Spring 2009

California Polytechnic State University, San Luis Obispo, CA

- **Bachelor of Science in Industrial Technology**
- **Packaging Minor**
GPA 3.52 **Graduated with Honors**
(Education was 100% self funded)
Graduation Date: Spring 2007

Professional Experience

Laboratory Technician/Special Projects Fulfillment

California Polytechnic 2005 -- Present

San Luis Obispo, California

- Maintenance and operation of plastics processing equipment
- Teaching Industrial Plastics laboratories to upper division undergraduate students
- Fulfillment of special projects and research

Sales/Shift Manager

San Luis Auto Parts October 2002 – December 2005

San Luis Obispo, California

AutoZone October 1998-October 2002

Morro Bay, California

- Sales position including phone, walk in, and online customers
- Responsible for opening and closing of store
- Responsible for supervising activities of subordinate personnel
- Responsible for maintaining inventory

Technical Projects

Manufacturing:

- Worked with a 10 person team in the design, manufacture, financing, marketing, and sale of a complex product that required multiple disciplines including; aluminum and steel fabrication, polymers and coatings, electronics, optics, packaging, accounting, and marketing.

Marketing

- Worked with 5 person group to research, develop, and present a domestic marketing strategy including; core market, price structure, competition, and advertising channels.

Packaging

- Worked with a group of 7 members to research, design, and outline implementation of a glass bottling line for a Denner Winery (Paso Robles, CA). Project included total cost, ROI, breakeven date, initial investment, and quality control aspects.

Activities and Honors

- ICPF Corrugated Design Award
- Automotive Service Excellence certified Parts Specialist
- Dean's list 5 of 7 quarters for undergrad upper division
- Member PolyPack Cal Poly Packaging club

Professional Skills

- Proficient in 3D drawing with SolidWorks and 2D drafting with AutoCAD
- Familiar with Microsoft Project and Access management software
- Familiar with DC electronics and optoelectronics
- Strong people skills